

THE MACALLAN EDITION NO. 4

The MACALLAN

The Macallan Edition No. 4 is the latest release in this innovative annual series. Like preceding releases, Edition No. 4 continues the exploration into our approach to whisky making, and exposing the detail of its creation. Edition No. 4 is developed under guidance of our Master Distiller, Nick Savage.

The Macallan Edition No. 4 exposes the structure of the whisky, drawing parallel on how The Macallan's new distillery is constructed. This limited edition whisky has been shaped by the use of exceptional oak casks, which are the single greatest contributor to the outstanding quality, natural colors and distinctive aromas and flavors of The Macallan.

Drawn from a combination of European and American oak Sherry casks, Edition No. 4 presents a zesty, vibrant and invigorative single malt with notes of honey, sweet toffee and citrus fruits.

COLOR Burnished copper

AROMA Bold and rounded honey with a sweet toffee apple note

PALATE

Nutmeg with wood spices and green cloves open up immediately, leaving a sweet and vanilla viscous mouth coating

FINISH Fruity with oaky sweetness, long and lasting

ATTRIBUTES

- A new limited edition, never to be repeated
- A collectable Macallan at an approachable price point
- · Unique selection of oak casks exclusive to this expression
- Higher ABV (48.4%) to optimize and concentrate the rich flavors
- At auction, Edition No. 1 is already selling at 5x its original retail price
- Design of the new distillery is replicated on the side of the box

HIGHLAND SINGLE MALT SCOTCH WHISKY EDITION Nº 4 C7.V513.T25.2018-004

THIS LIMITED EDITION WHISKY EMBODIES THE CRAFTSMANSHIP & INNOVATIVE DESIGN FOUND IN THE NEW MACALLAN DISTILLERY. THE MASTER DISTILLER HAS HANDPICKED CASS TO REFLECT A MODERN FLAVOUR PROFILE WHILE STAYING TRUE TO THE MACALLAN SHERRY-SEASONED OAK CASKS MATURATION

DISTILLED AND BOTTLED BY THE MACALLAN DISTILLERS LTI EASTER FLOHES, CRAIGELLACHE SCOTLAND

| 48.4% Alc./ Vol. 🕞





ABV 48.4%

The MACALLAN

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EDITION NO. 4 CASKS

Casks from 4 distinguished Spanish cooperages varying in type of oak and size

- Type of oak: European and American
- **Cask suppliers**: Tevasa, Jose Y Miguel Martin, Diego Martin Rosado, Vasyma
- Casks shapes and sizes: 500L butts (42%), 500L puncheons (18%) 250L Hogshead (40%)

A significant proportion of smaller casks making up Edition No. 4 delivers an intense experience of rich flavors and aroma

| Cask Types | Flavors Imparted |
|--|----------------------------------|
| 1 st fill European oak Tevasa Hogshead | Dried fruits and wood spices |
| $1^{\mbox{\scriptsize st}}$ fill European oak Tevasa butts and puncheons | Root ginger |
| 1 st fill European oak Jose Y Miguel Martin butts | Dried fruit dates |
| 1 st fill European oak Diego Martin Rosado butts | Figs |
| 1 st fill American oak Vasyma Hogshead | Vanilla, toffee and butterscotch |
| Refill European and American Hogshead | Citrus fruits |
| Refill European and American butt | Citrus fruits |
| | |

SPEC INFORMATION

| The Macallan Edition No. 4 | |
|----------------------------|------|
| Volume/Bottle (L): | .750 |
| ABV % | 48.4 |
| Cases Per Layer | 13 |
| Cases Per Pallet | 52 |
| Layers Per Pallet | 4 |
| Bottles Per Case | 12 |
| Bottles Per Layer | 156 |
| Bottles Per Pallet | 624 |
| Case Length (in) | 13.8 |
| Case Width (in) | 9 |
| Case Height (in) | 13 |
| Case Weight (lbs) | 40 |
| Bottle Weight (lbs) | 2.9 |





TRADE POSITIONING

Off-Premise:

- Specialty independents and high-end chain accounts
- Top shelf, between 12YO and 15YO or next to 18YO



DRINK STRATEGIES

- Neat
- With a splash of water
- With The Macallan ice ball



THE MACALLAN

- #1 single malt by value in the U.S.*
- The Macallan represents a 13% volume share and a 29% value share of all bottles sold at whisky auctions**
- Perceived by consumers as most premium brand in the U.S. Premium Whisky market***
- Impact Hot Brand Award Winner (2016, 2015, 2014)





Serial Number with key product details, enhancing authenticy

- \mathbf{C} = number of cask styles used
- **V** = number of casks vatted to create Edition No. 4
- T = color tint of Edition No. 4 liquid2018 = year of release
- **004** = annual limited release number 4

*IWSR **Rare Whisky 101 ***Millward Brown